

HANetf Expands Authorised Participant Network With Addition of Virtu

- *Virtu is a leading global ETF liquidity provider and will add depth to the HANetf Authorised Participant network*
- *HANetf aims to create one the most extensive liquidity networks in European ETFs to support on-platform products*
- *First European independent white-label ETF platform lowers barriers to market entry*

London, 22nd August 2018

HANetf, Europe's first independent, full service 'white-label' UCITS ETF platform, has confirmed the addition of Virtu to its growing network of Authorised Participants (APs).

A leading financial technology firm, Virtu is one of the world's largest and most experienced ETF market makers and has an extensive track record supporting the needs of ETF issuers and investors.

Virtu joins a growing network of HANetf APs, including Goldenberg Hehmeyer, IMC, Old Mission Capital and RBC Europe, operating in an open and competitive market making model, promoting liquidity and tighter trading spreads for all HANetf ETFs. HANetf will continue to identify and add to its range of liquidity partners to create one of the most extensive AP and market making networks globally.

Establishing a broad, comprehensive and deep liquidity model is a key selling point of the HANetf offering. Any prospective asset manager looking to use HANetf to issue ETF's will have the benefit of a significant ecosystem of APs from day one and not have to grow that capability from scratch. Given the importance of capital markets and the unique role APs and market makers perform, having a world class liquidity panel is a major advantage to new ETF entrants.

Jason Griffin, Director of Business Development and Capital Markets at HANetf, commented: *"HANetf's full-service proposition has resonated powerfully with asset managers around the world who see the opportunity to launch ETFs in Europe, but lack the experience, infrastructure or scale to develop their own offering from scratch. Adding Virtu to our network of APs gives prospective clients further confidence that their products will be supported by an outstanding ecosystem of ETF specialists across fund operations, capital markets and distribution."*

This announcement comes shortly ahead of the launch of the first funds via HANetf's Irish domiciled white-label ETF platform, that are scheduled for listing on London Stock Exchange, Borsa Italiana and Deutsche Boerse XETRA in the near future, subject to regulatory approval.

Founded by co-CEOs, Hector McNeil and Nik Bienkowski, HANetf provides a full service offering to prospective ETF issuers including ETF product development, support, operations, capital markets, sales, marketing and distribution. The HANetf platform removes the barriers to entry for new entrants



to the European ETF market, making it faster, easier and more cost-efficient for asset managers to launch ETFs in Europe.

Ends

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About HANetf:

HANetf is Europe's first independent white label ETF platform, providing an efficient, cost effective solution for asset managers and financial institutions seeking to enter the European ETF market.

HANetf's innovative platform provides a turnkey solution combining product development, compliance, capital markets, sales, marketing and distribution.

Founded by two of Europe's leading ETF entrepreneurs, Hector McNeil and Nik Bienkowski, HANetf has the operational and regulatory experience necessary to manage the complexities of launching and managing an ETF.

www.hanetf.com

About Virtu:

Virtu are a leading financial firm that leverages cutting edge technology to deliver liquidity to the global markets and innovative, transparent trading solutions to our clients. We combine our market structure expertise and execution technology to provide deep liquidity and competitive bids and offers in over 19,000 securities, at over 235 venues and unrivalled execution technology to our clients, while creating more efficient and stable markets worldwide. We strongly believe that transparency enables market participants to make better, more informed decisions while making markets more efficient. We strictly adhere to our core set of client values with each and every trade: Transparency, Reliability & Virtue.

www.virtu.com